

VMX

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AGENDA

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- 2 Physical or Virtual MX
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What is network functions virtualization

Network Functions Virtualization (NFV) falls within the realm of Software Defined Networks (SDN), so can be implemented on top of an SDN network, or other architecture, and has similar goals:

- Increased flexibility of the network
- Reduction in time-to-market of new services
- Optimization of capex and opex

Network functions virtualization (NFV) virtualizes network node functions so they can be put together as building blocks.

The idea of NFV emerged from the telecommunications industry in 2012.

More than 38 telecoms players have signed up to the European Telecommunications Standards Institute Network Functions Virtualization Industry Specific Group (ETSI NFV ISG).



Product overview

THE UNIVERSAL EDGE ROUTER

ONE TRIO CHIPSET
ONE UNIVERSAL EDGE

JUNOS[®]



80 Gbps



MX 80

80 Gbps



MX 104

2 Tbps



MX 240

6 Tbps



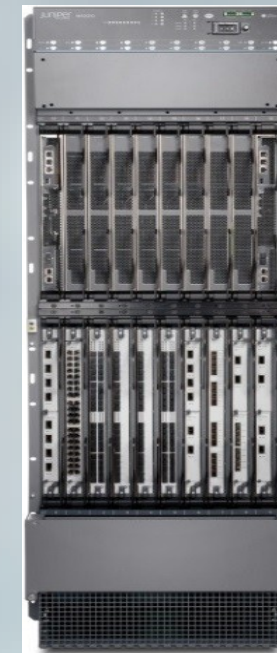
MX 480

10 Tbps



MX 960

32 Tbps



MX 2010

64 Tbps



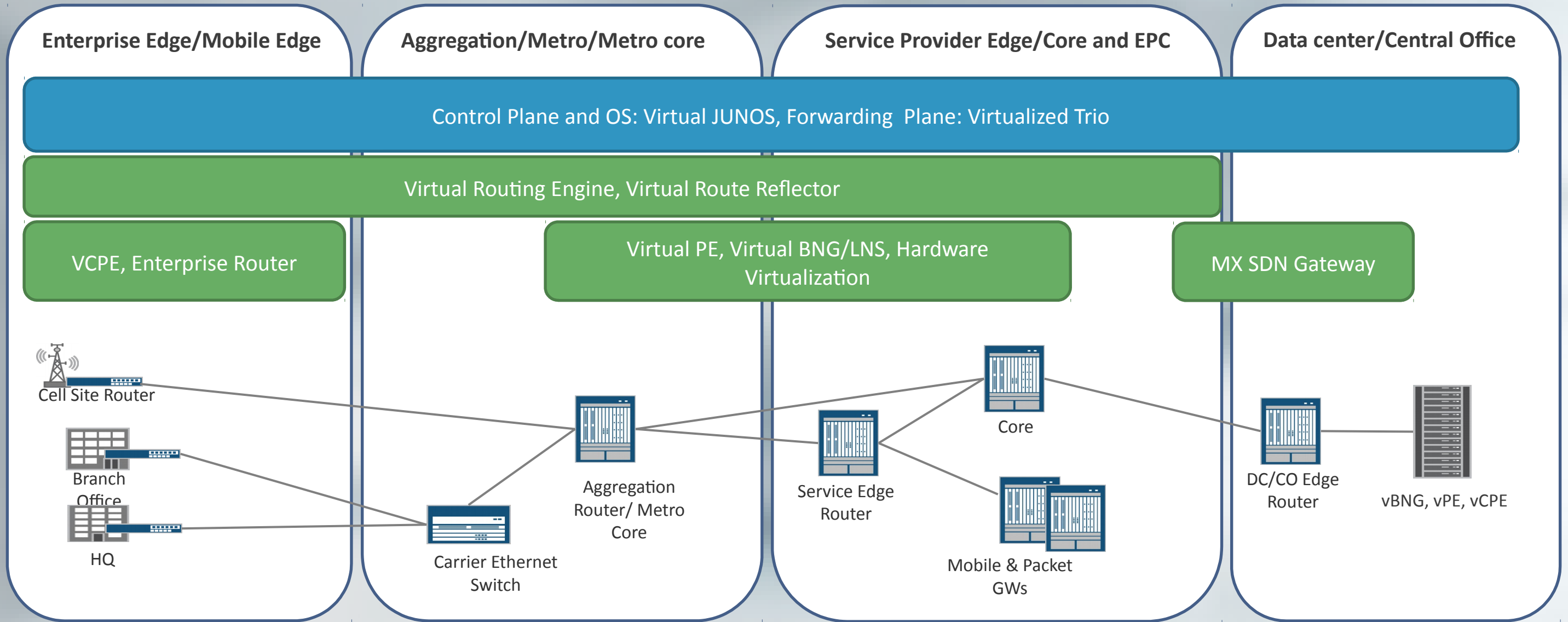
MX 2020

PORTFOLIO FOR ALL SIZES & CAPACITIES

MX Virtualization Strategy

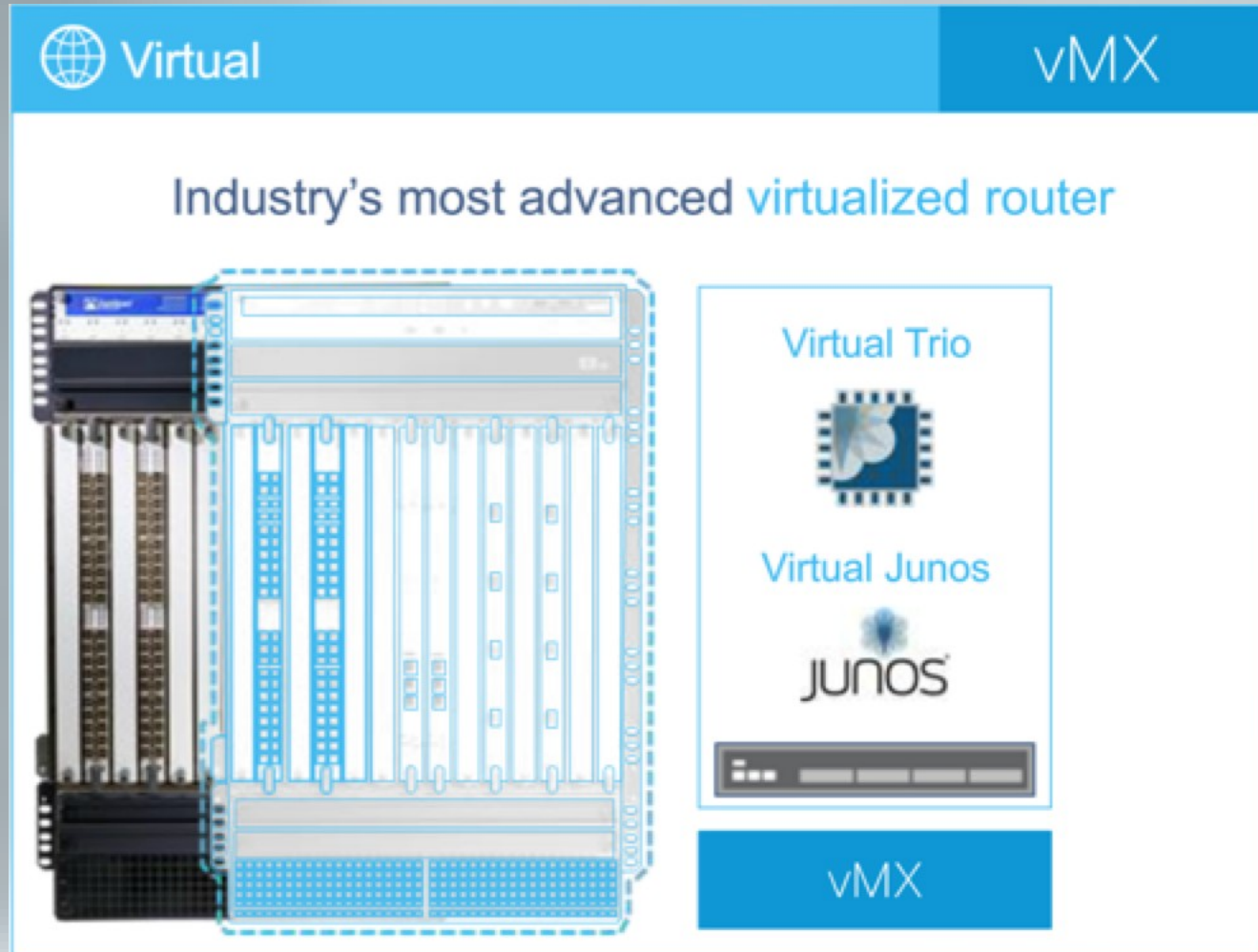
Software

Applications



Leverage R&D effort and JUNOS feature velocity across all physical & virtualization initiatives

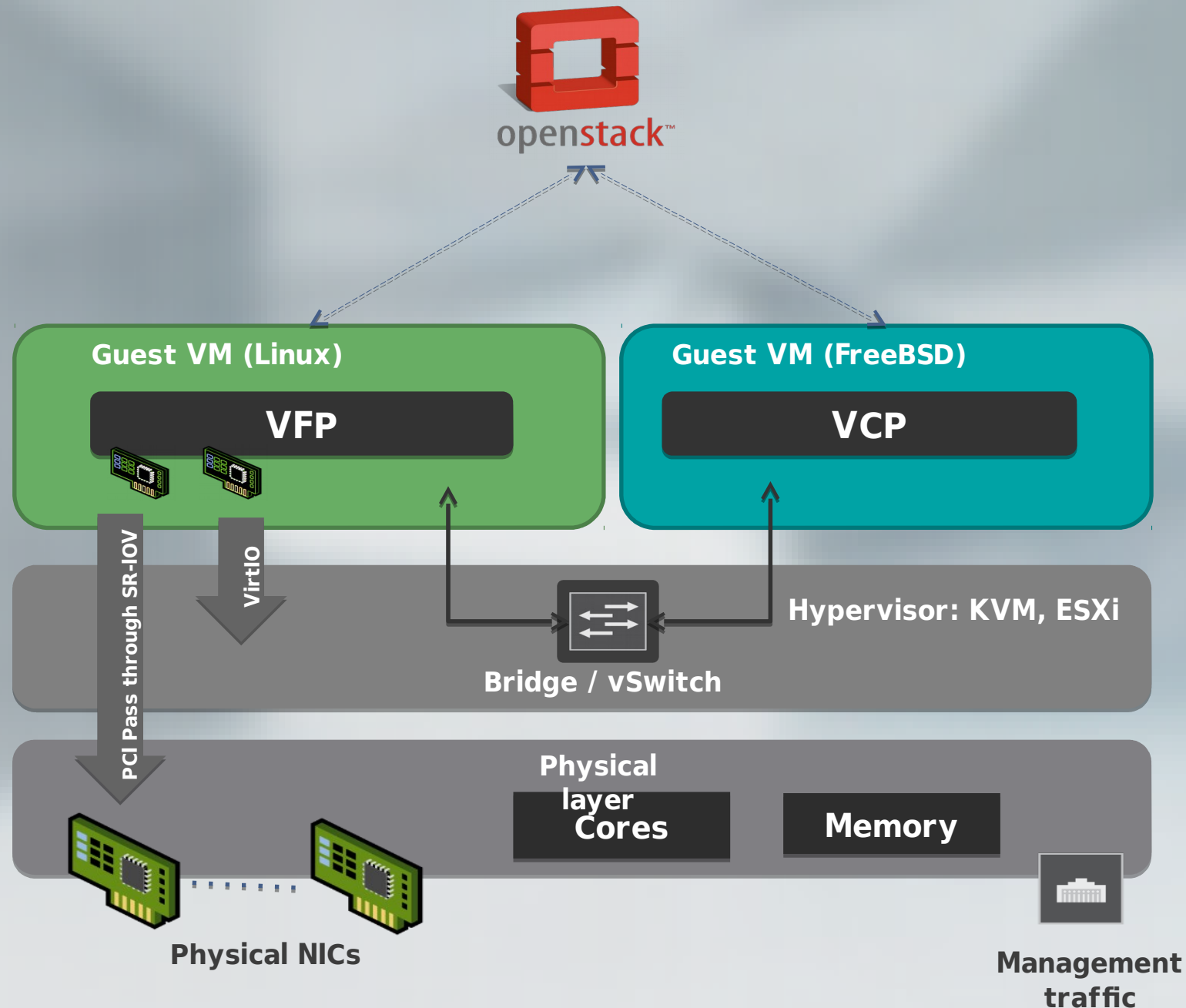
What is vMX?



The diagram illustrates the Juniper vMX architecture. On the left, a physical Juniper MX router is shown with a dashed blue outline indicating its virtualized components. The text "Industry's most advanced virtualized router" is positioned above the router. On the right, a vertical stack of software layers is shown within a blue-bordered box. From top to bottom, the layers are: "Virtual Trio" with a chip icon, "Virtual Junos" with a Junos logo icon, the "JUNOS" logo, a control bar with three dots, and a blue box labeled "vMX". The top of the slide features a blue header with a globe icon and the word "Virtual" on the left, and "vMX" on the right.

- Virtualized Juniper MX platform with complete control, forwarding and management plane.
- Aiming for complete feature parity and function consistency between physical and virtual MX, to ease deployment and operation processes.
- Carrier grade routing feature support, plus superior new feature delivery method through release synchronization between physical & virtual.

vMX Product Overview - Components



Virtual Control Plane (VCP)

- Virtual JUNOS hosted in a VM. Offers all the capabilities available in JUNOS
- Management remains the same as physical MX
- Follows standard JUNOS release cycles
- Software licenses for different applications and throughputs

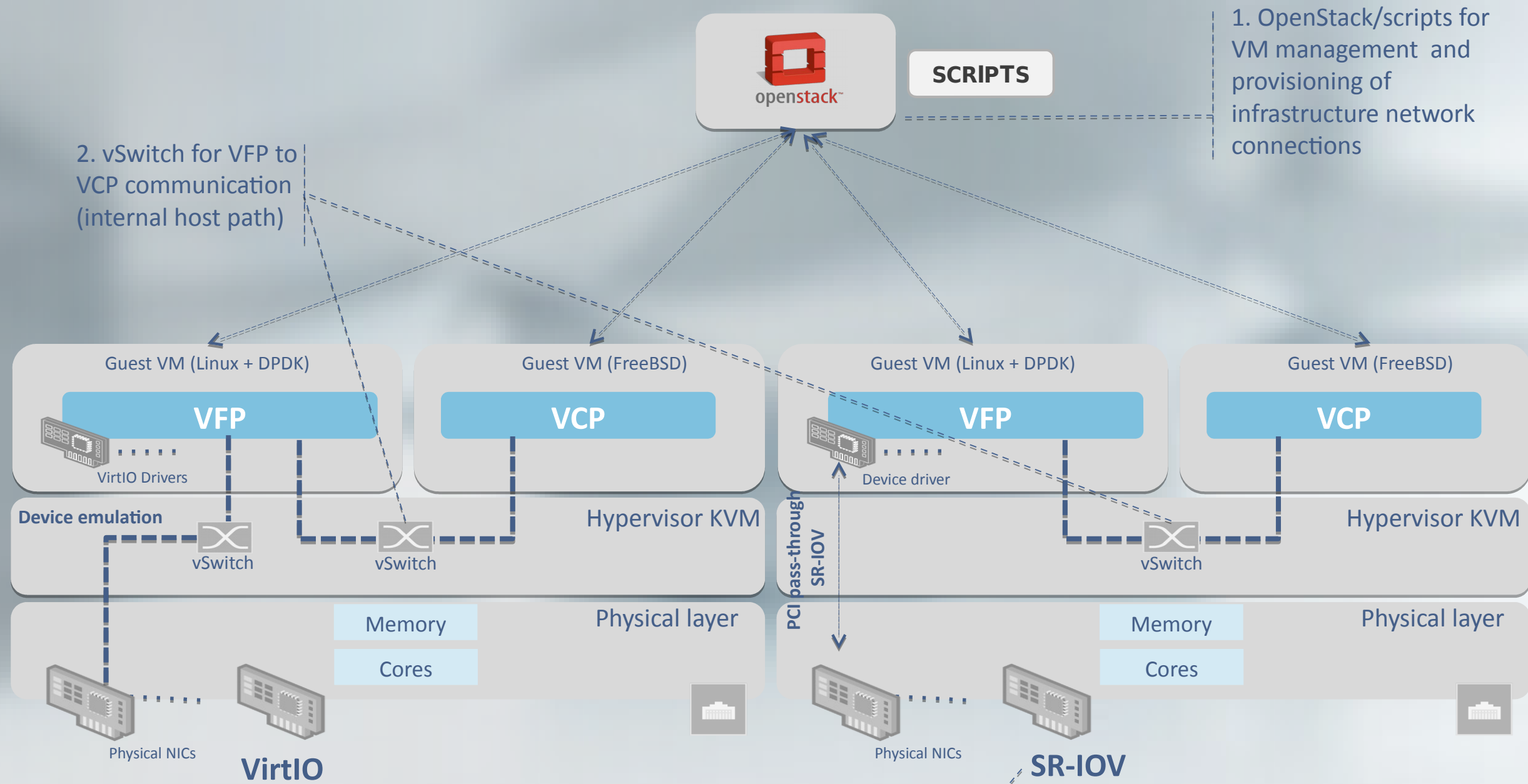
Virtual Forwarding Plane (VFP)

- Virtualized Trio software forwarding plane. Feature parity with physical MX. Utilizes Intel DPDK libraries
- Multi-threaded SMP implementation allows for elasticity
- VirtIO and SR-IOV capable for high throughput
- Can be hosted in VM or bare-metal

Orchestration

- vMX instance can be orchestrated through OpenStack Kilo HEAT templates
- Package comes with scripts to launch vMX instance

VMX system architecture - I/O Virtualization

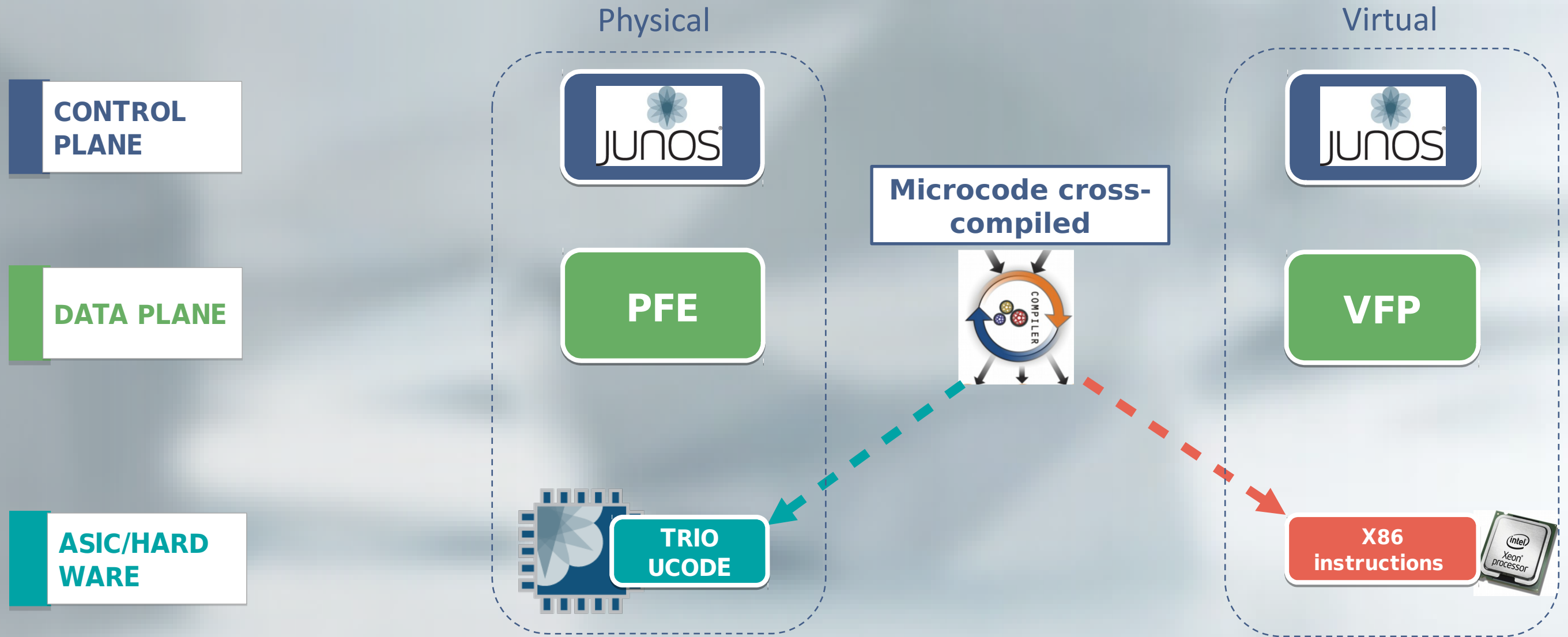


2. vSwitch for VFP to VCP communication (internal host path)

1. OpenStack/scripts for VM management and provisioning of infrastructure network connections

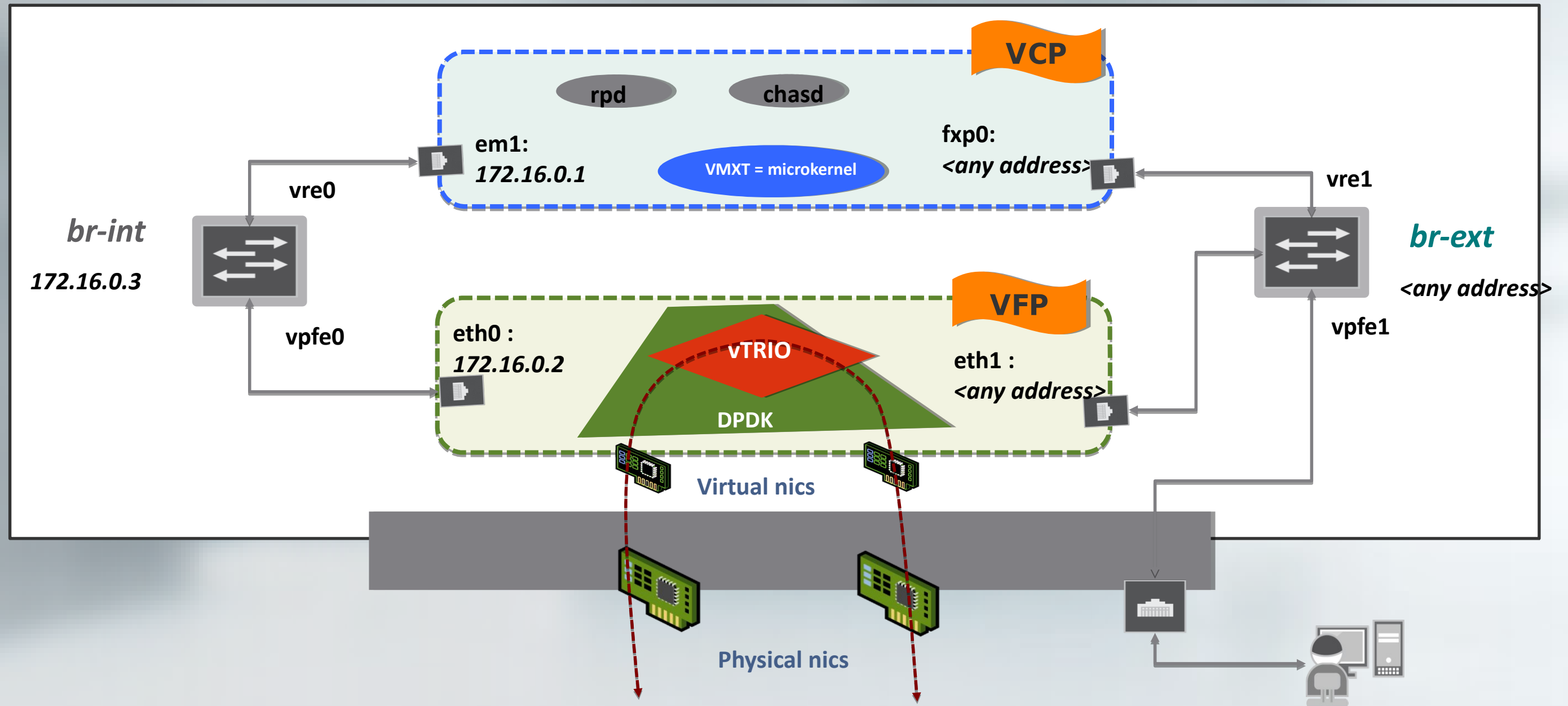
3. Physical NIC can be assigned to the VM. Optimized data path from physical NIC to vNIC via SR-IOV (Single Root IO Virtualization).

Physical and Virtual MX

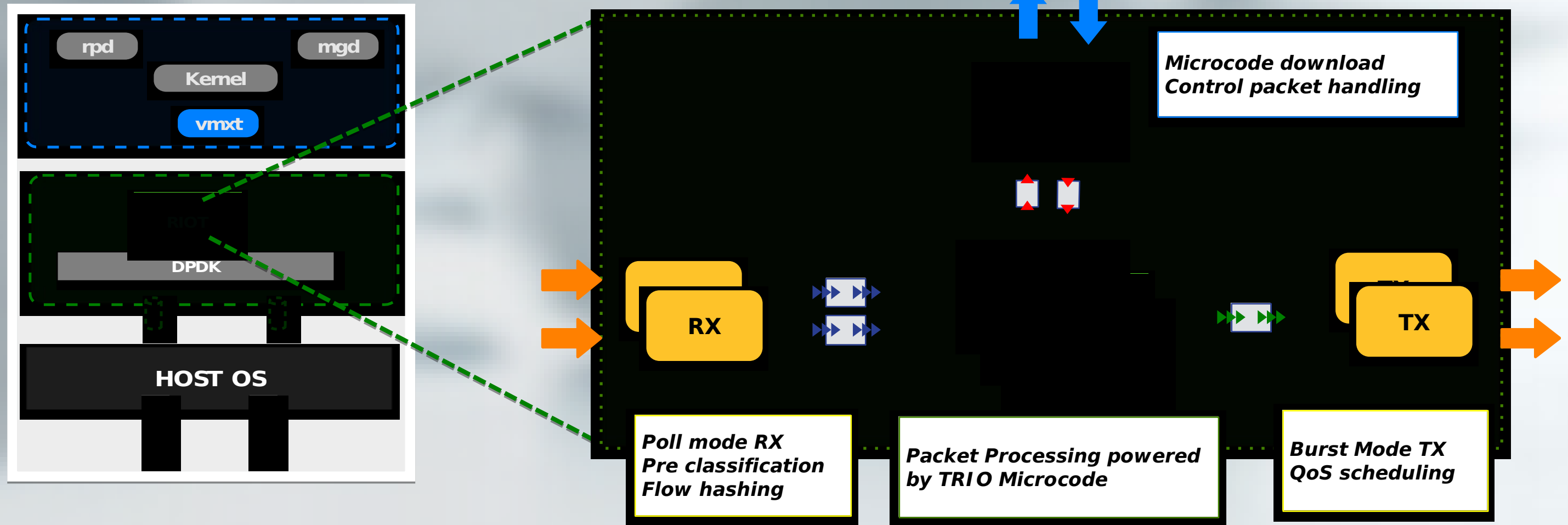


Cross compilation creates high leverage of features between Virtual and Physical with minimal re-work

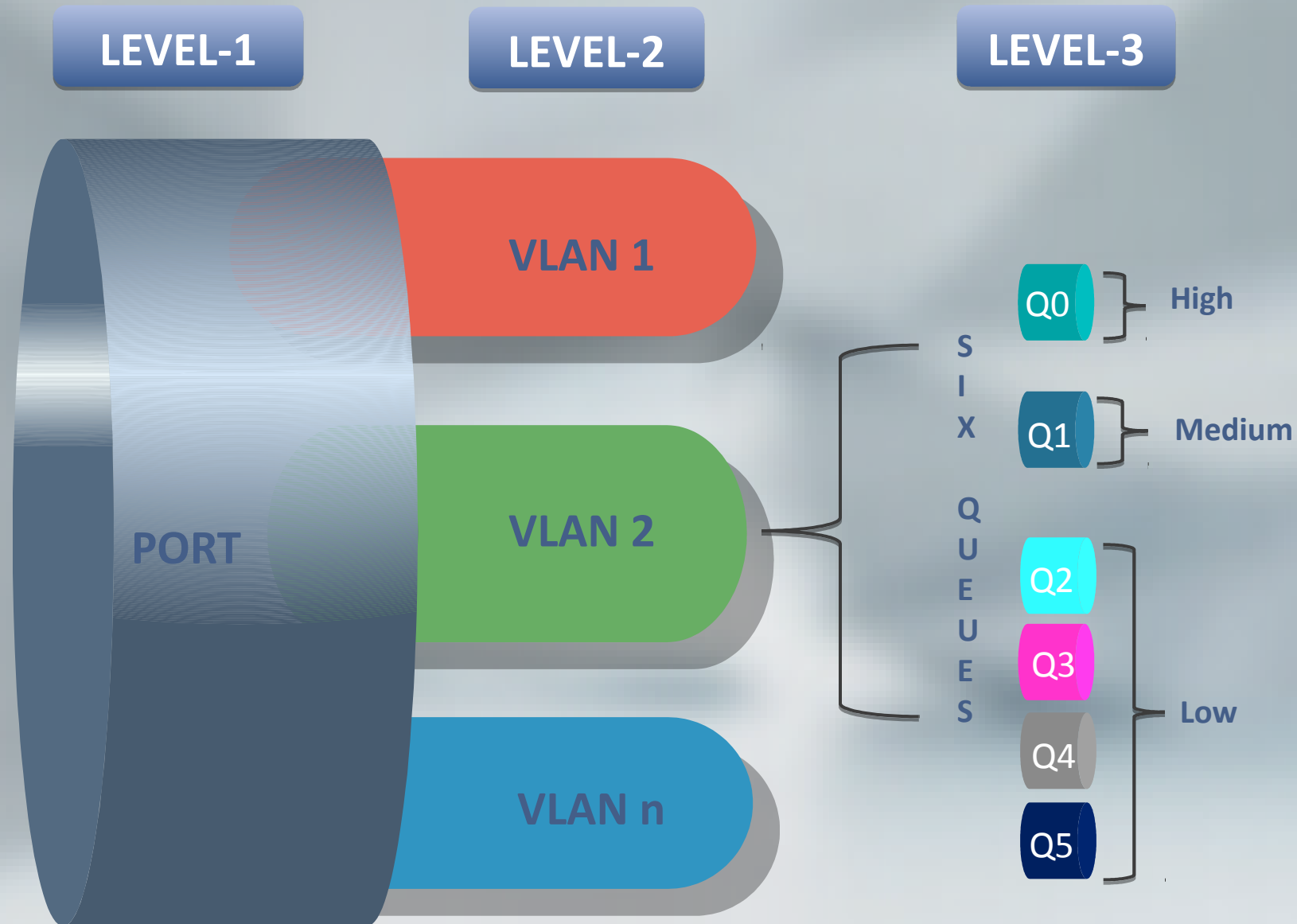
Virtual TRIO Packet Flow



Virtual TRIO Packet Flow

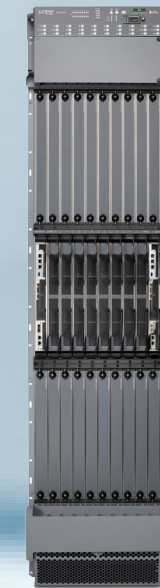


VMX QoS model



- Port:
 - Shaping-rate
- VLAN:
 - Shaping-rate
 - 4k per IFD
- Queues:
 - 6 queues
 - 3 priorities
 - 1 High
 - 1 medium
 - 4 low
 - Priority groups scheduling follows strict priority for a given VLAN
 - Queues of the same priority for a given VLAN use WRR
 - High and medium queues are capped at transmit-rate

Physical or virtual MX



MX2020



vMX

Virtualization...

...very sexy technology



Physical or non-virtualized technology

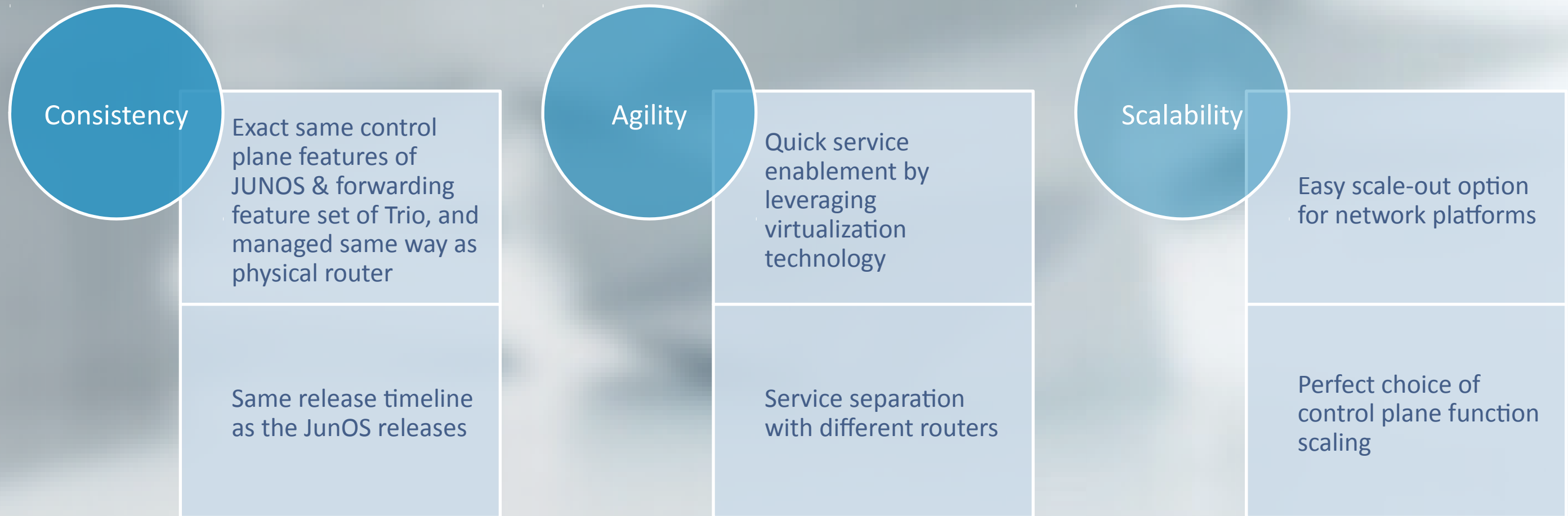


vMX is a new tool

- vMX is a new tool offered to the market
- Before we draw conclusion on where and how to use the tools or even thinking of replace another tool, let's understand their characteristics & capabilities first



Key Benefit of vMX



Physical vs. Virtual



Physical

High throughput, high density

Guarantee of SLA

Low power consumption per throughput

Scale up

Higher entry cost in \$ and time

Distributed or centralized model

Well development network mgmt system, OSS/BSS

Variety of network interfaces for flexibility

Virtual

Flexibility to reach higher scale in control plane and service plane

Agile, quick to start

Low power consumption per control plan and service

Scale out

Lower entry cost in \$ and time

Optimal in centralized cloud-centric deployment

Same platform mgmt as Physical, plus same VM mgmt as a SW on server in the cloud

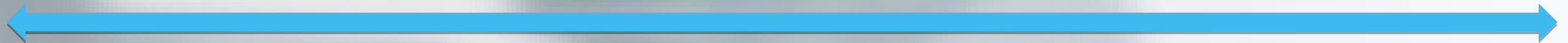
Cloud centric, Ethernet-only

Physical vs virtual

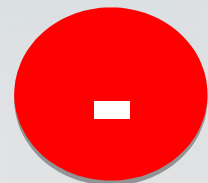
Physical MX



vMX @ the Cloud



Up to 1Tbps/slot. 40Tbps
Deterministic performance
High speed interfaces (100G)
Very space & power efficient
Very good when there is certainty (on the demand)

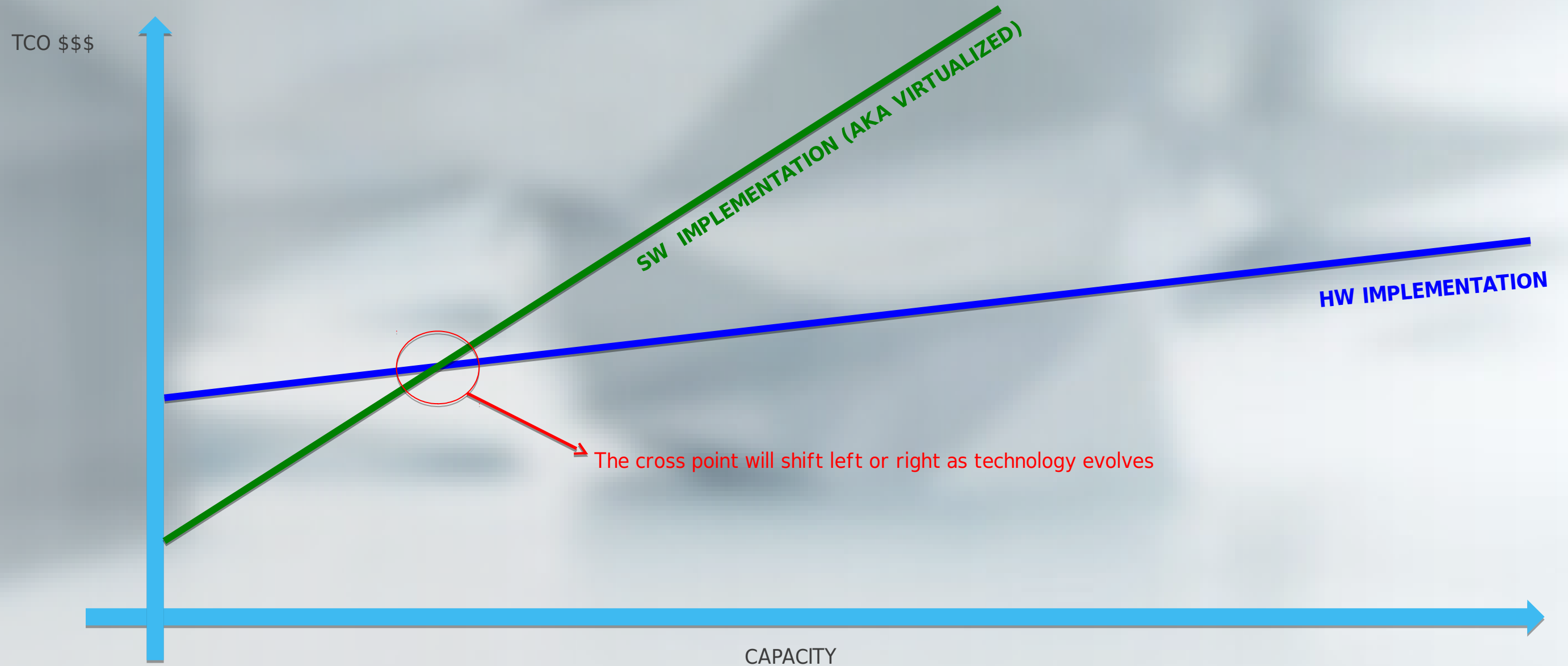


Requires hardware deployment.
Large entry costs

Easy deployment of a VM
Flexibility
Low entry cost
Very good when there is uncertainty (on the demand)
Allows new business models.

Requires a DC & Cloud infrastructure
Requires Orchestration.
Space & power inefficient.
Lower scalability.
Lower scale interfaces

Cost perspective HW vs. SW



Organizational Implications

Business processes must be re-engineered, organizations must adopt and support a more software-like environment

Organizational Impacts

- CIO organization increasingly takes on Network Ops
- CTO responsibilities become future focused
- CMO organization becomes more technical and feature focused
- Sales organizations evolve to sell solutions regardless of network type or user equipment

Roles, Skills & Process Impacts

- “Chief Software Architect” – a new role under the CIO, that manages SDN “service creation teams”
- SDN Engineering & NFV support roles added to IT organization
- Agile methodology is used for software and service development, and realized via DevOps implementation
- Shift from capacity planning to utilization management

Cultural Impacts

- Culture transitions from traditional silo-ed service provider functions to that of an ITSP Services Company in terms of:
 - Solution Sales
 - Customer Orientation
 - Innovation
 - Experimentation
 - Accountability
 - Talent acquisition and Development

Wait! there is another dimension!!

- Deployment in COs, requires hardware prepared for certain environmental conditions (temperature, humidity, ...NEBS).
- So, it is not just x86 vs. ASICs, but “CO compliancy”.
- “Usually” ASICs based devices are “CO compliant”.
- x86 servers may or may not be compliant.
- But this must be taken into account:
 - A “CO located” x86 Cloud should be compliant.
 - A “Data Center located” Cloud could be non compliant.
 - This must be considered when deciding which functions can be centralized on a DC (latency acceptable) and which cannot, and must be deployed on a CO/PoP.



Physical or virtual,
which one??

Physical or virtual, which one?



The answer is, **why choose?**

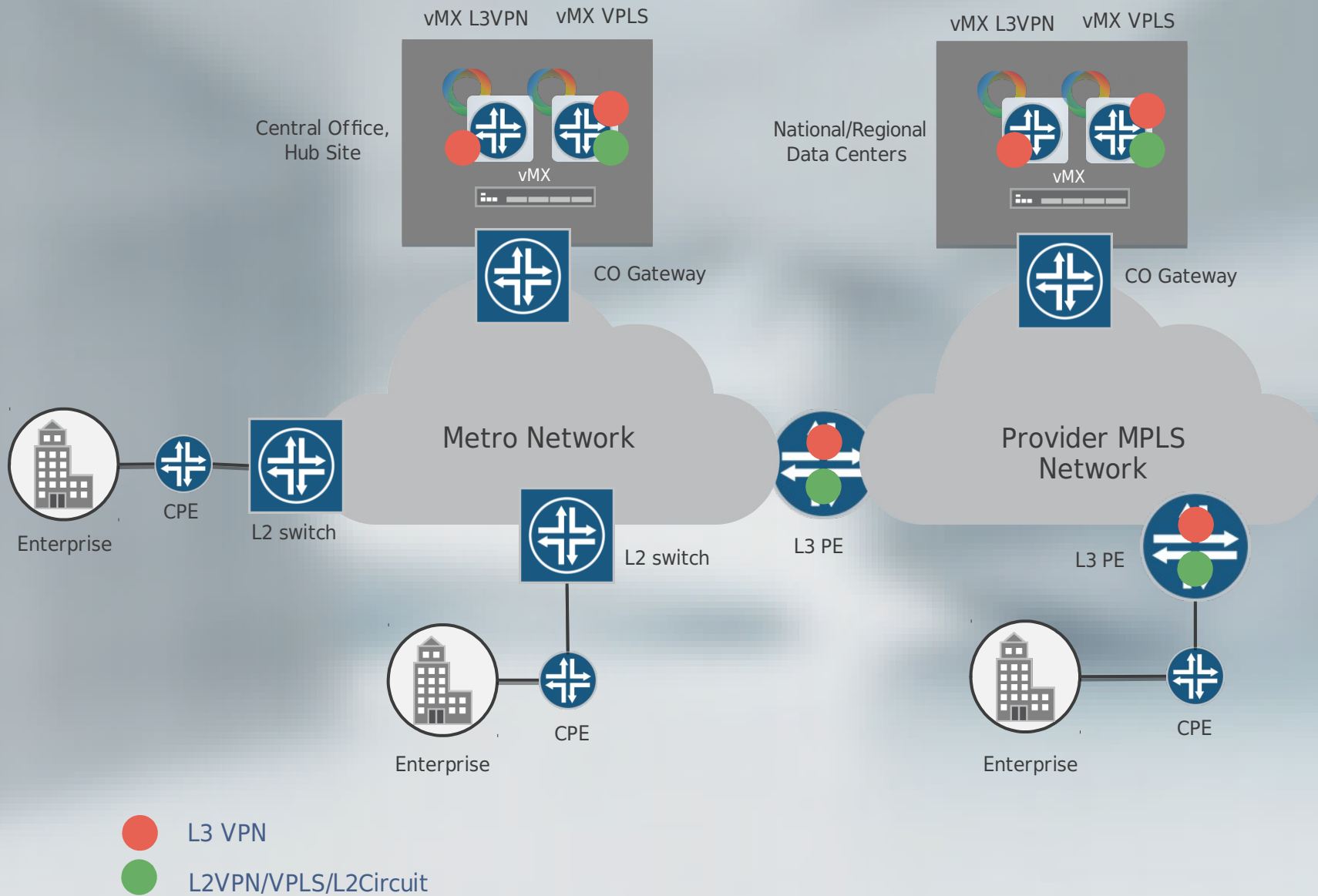
The ultimate choice is up to the needs of the customer, and **Juniper provide both.**

Beyond simple function mapping, why not **think differently**, and **build the network differently** to truly **embrace the best of both worlds?**

Use-Cases

vMX behaves the same way as the physical MX

vMX Use-Case: Virtual PE



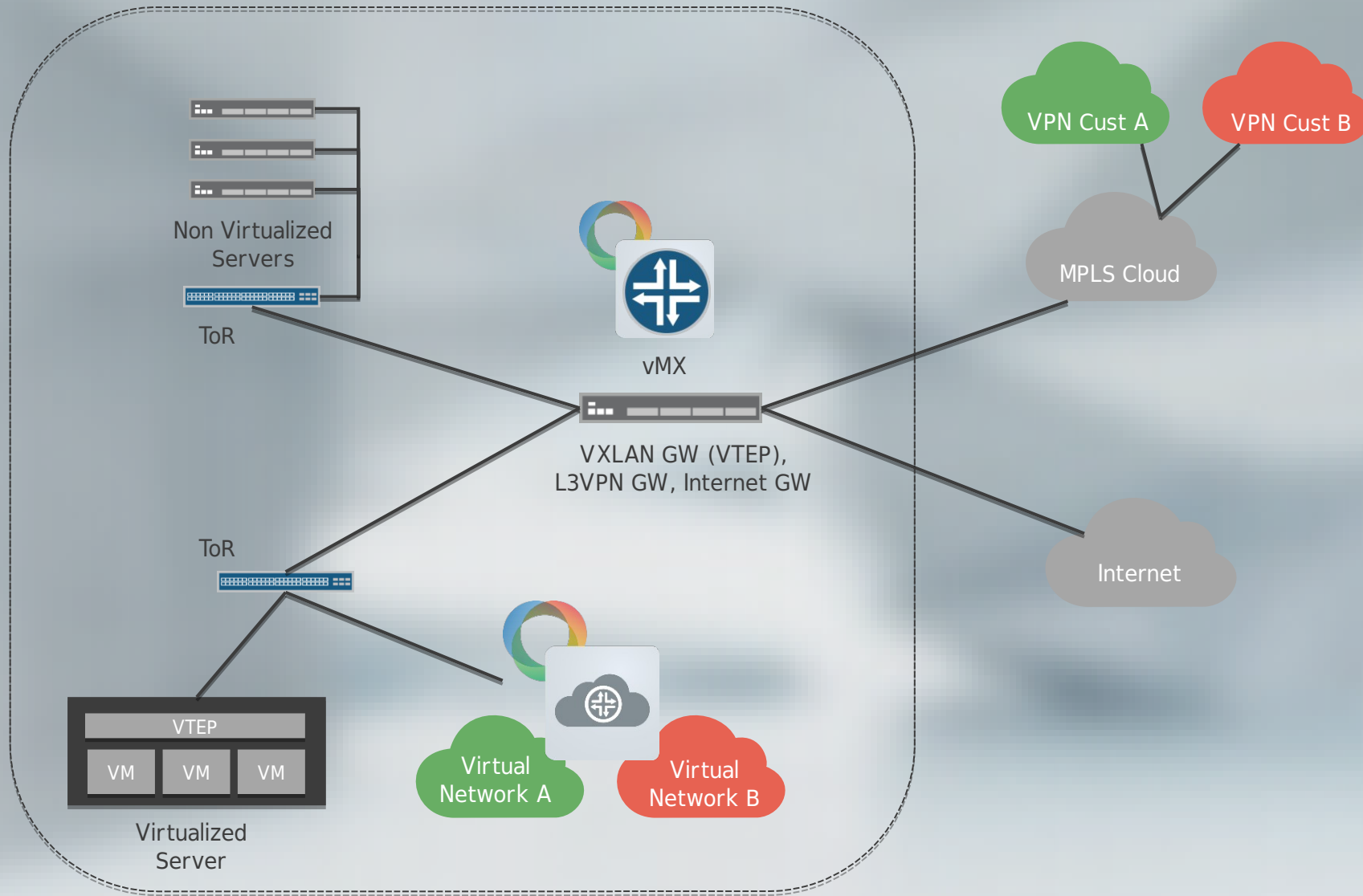
Use-case

- Scale-out deployment scenarios
- Low bandwidth, high control plane scale customers
- Dedicated PE per customer
- Small PE in a new market segment or geography with ability to support secure transport

vMX value proposition

- vMX is a virtual extension of a physical MX PE with all the capabilities of a carrier class PE router
- vMX offers IPsec and IPsec VPN capability
- Orchestration and management capabilities inherent to any virtualized application apply

vMX Use-Case: Data Center Gateway



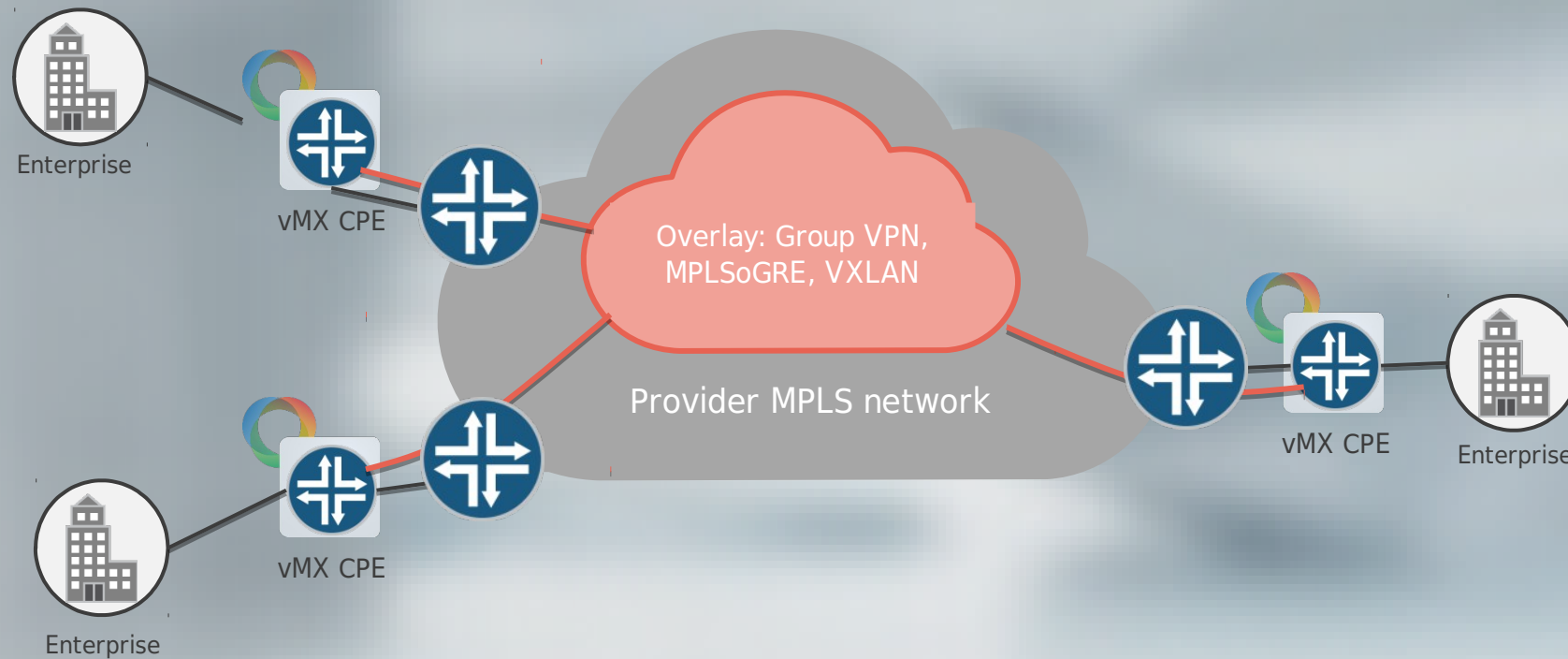
Use-case

- Service Providers need a gateway router to connect the virtual networks to the physical network
- Small hosting providers need a gateway route to connect to the internet
- Gateway should be capable of supporting different DC overlay, DC Interconnect and L2 technologies in the DC such as GRE, VXLAN, VPLS and EVPN

vMX value proposition

- VMX supports all the overlay, DCI and L2 technologies available on MX
- Scale-out control plane to scale up VRF instances and number of VPN routes

vMX Use-Case: Enterprise WAN Router



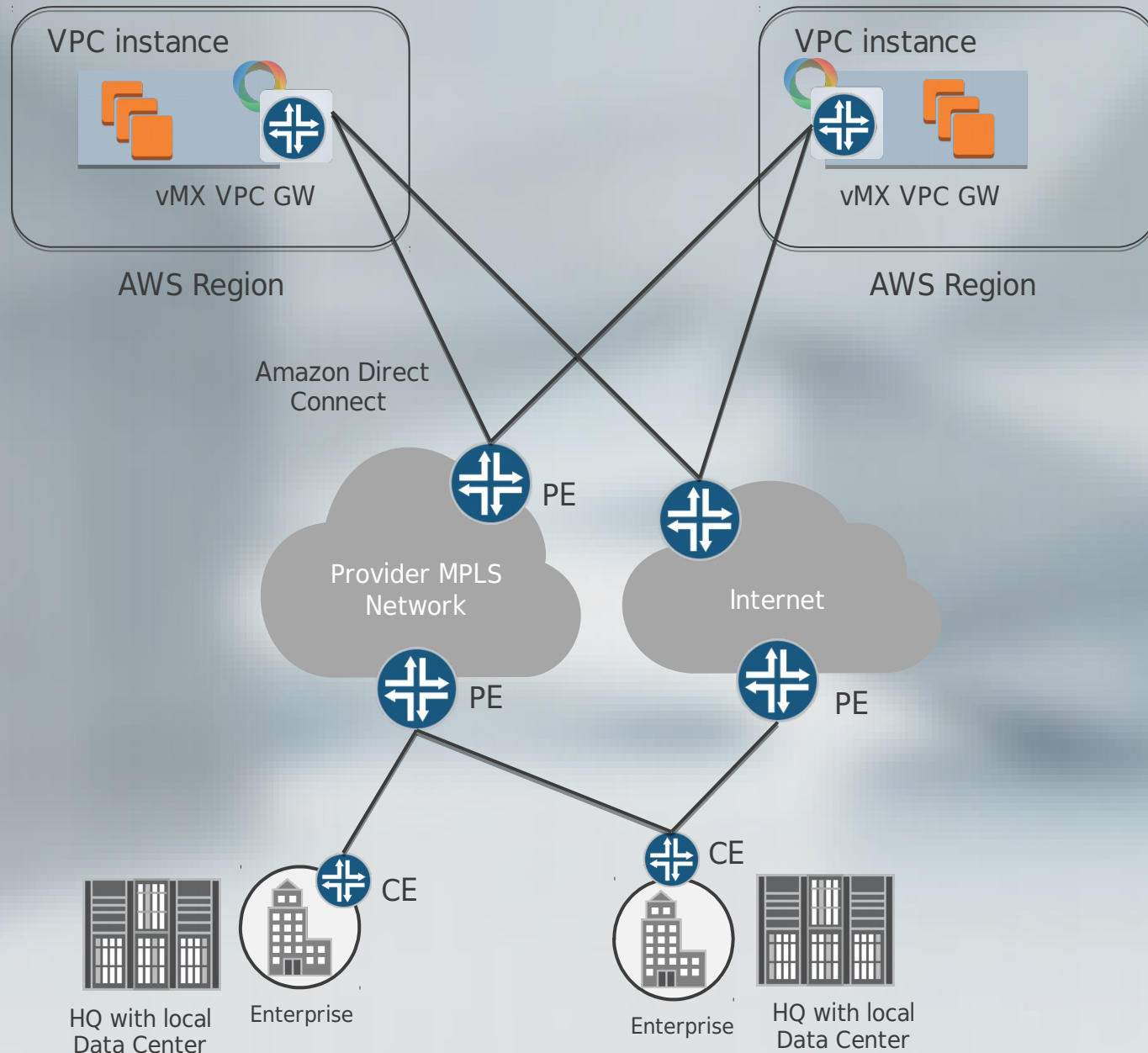
Use-case

- Large Enterprises and Government institutions want to build their own overlay network over a Service Providers MPLS or Layer 2 network
- Transport for overlay network can be using encapsulation technologies such as MPLSoGRE, VXLAN and IPsec for secure transport

vMX value proposition

- vMX will offer IPsec VPNs using Group VPN technology for secure overlay transport
- All existing routing functionality available on vMX makes it a robust Enterprise WAN router

vMX Use-Case: Virtual Private Cloud Gateway



Use-case

- Virtual Private Cloud (VPC) customers need a gateway router in the cloud to
 - i. Route between subnets in a VPC instance
 - ii. Route between VPC instances across geographies
 - iii. Secure transport from a public or private network without scaling restrictions imposed by CSP
- Cloud Service Providers don't want to create specialized product offerings to meet these needs

vMX value proposition

- vMX as a VPC GW router can offer
 - i. Ability for VPC customers to terminate IPsec tunnels with the scale & capacity they need
 - ii. Create overlay topologies using IPsec and MPLS VPN technologies for Hybrid Cloud integration into the enterprise

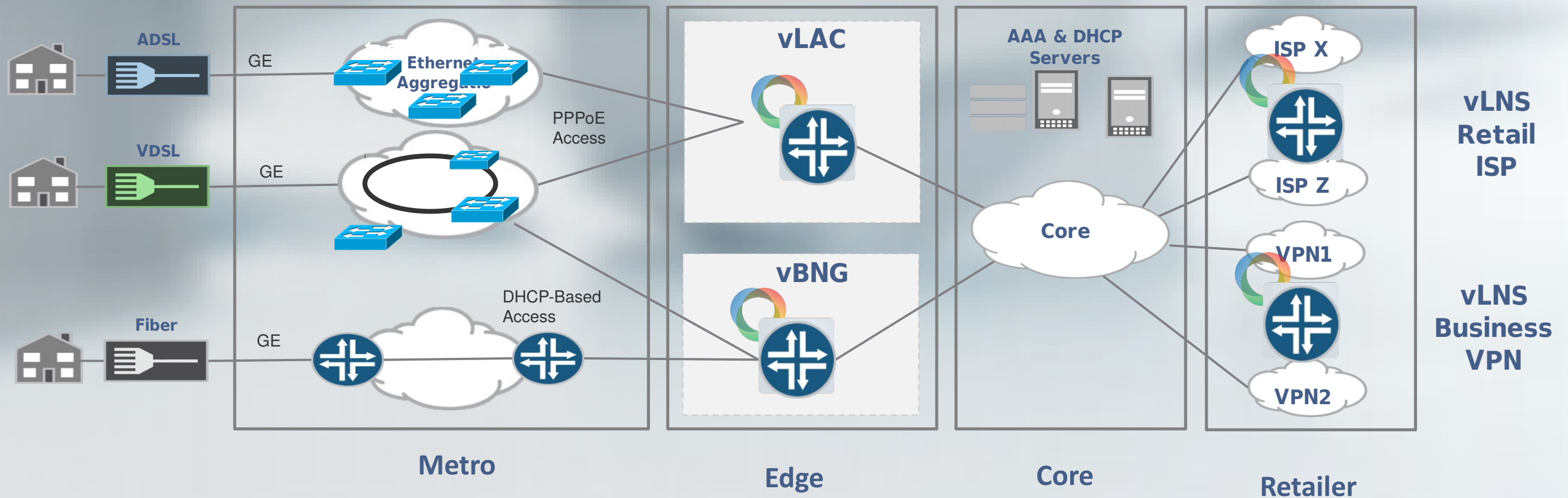
vMX Use-Case: Distributed vLNS & vBNG

Market Requirement

- vBNG and vLAC connect broadband subscribers via L2 from aggregation network, then assign IP and policies for L3 hand to the core or retail ISP
- vLNS deploys customized configurations for one or more retail ISPs or Business VPNs per instance

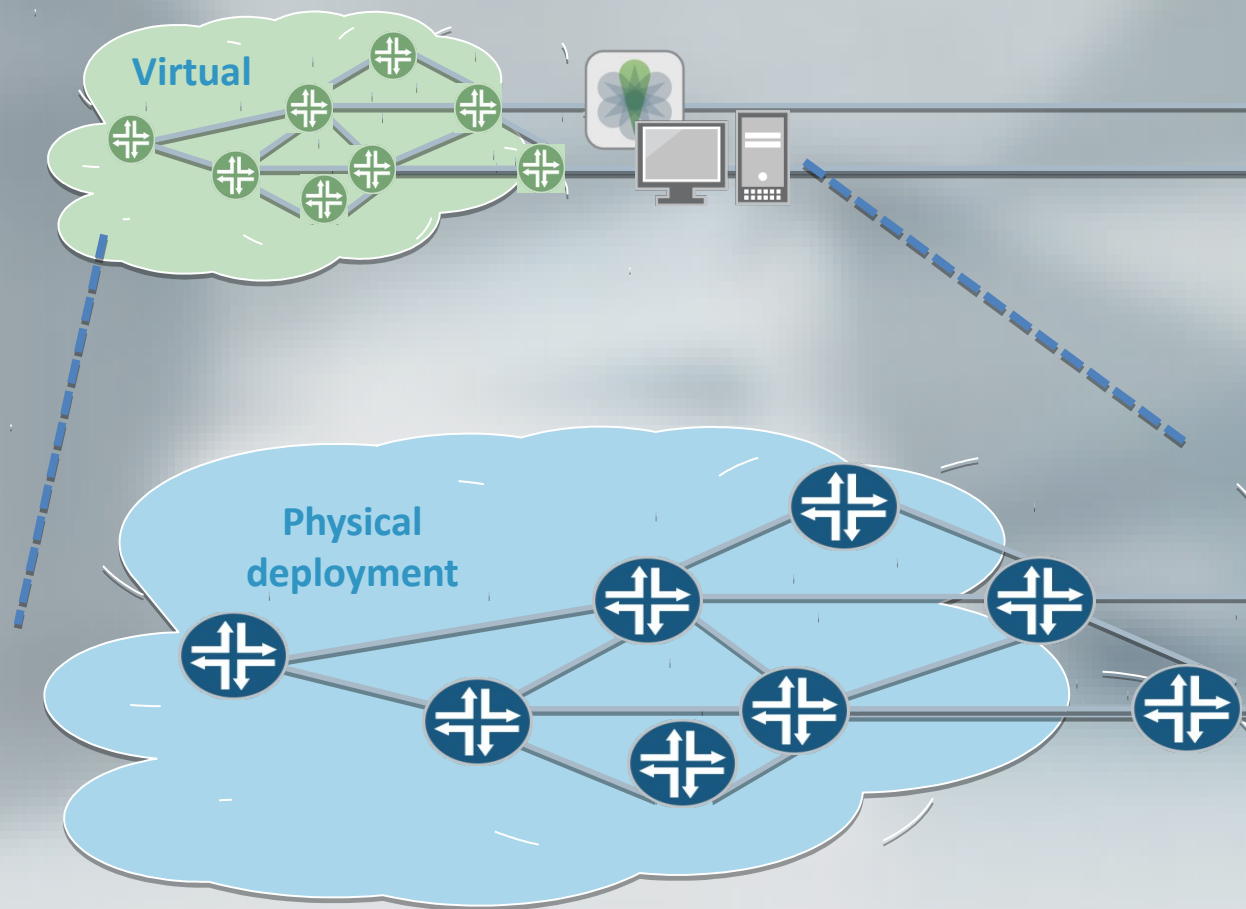
vMX + Porter Solution

- vBNG and vLAC allow just in time provisioning in small COs (<8K subscribers and <20 Gb/s) close to the access node
- vLNS deploys optimized instances for each Business VPN or Retail ISP with dynamic capacity management



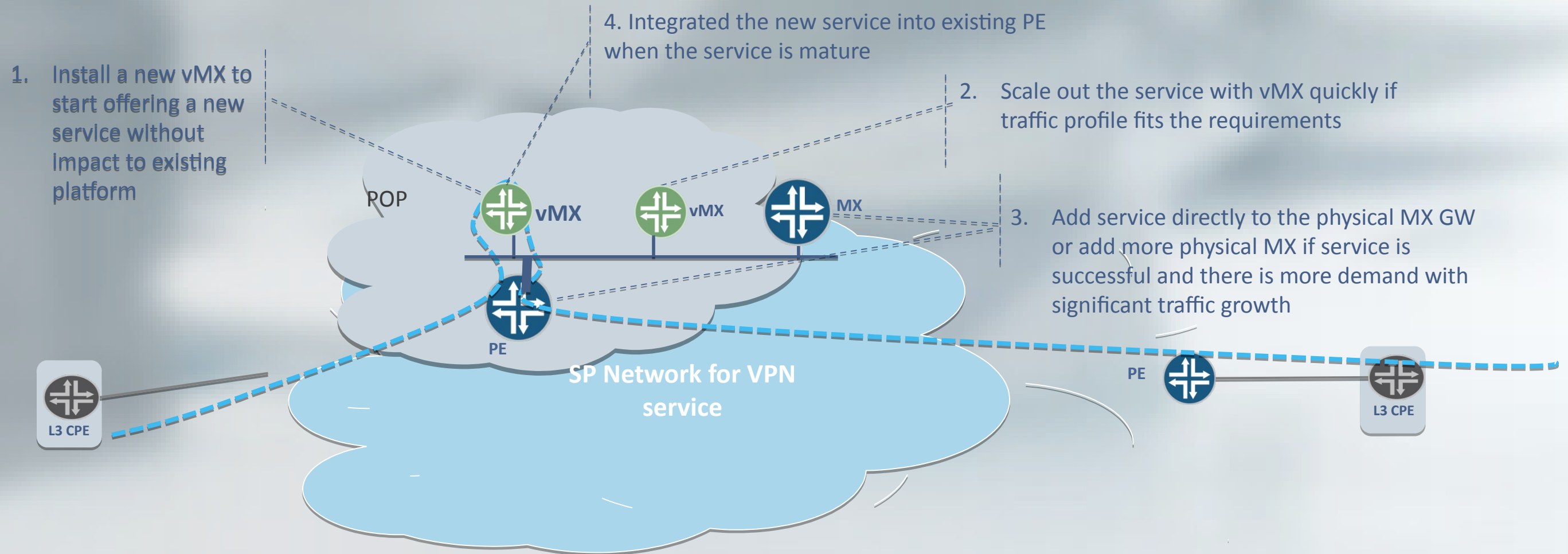
Reflection from physical to virtual world

Proof of concept lab validation or SW certification



- Perfect mirroring effect between carrier grade physical platform & virtual router
- Can provide reflection effect of an actual deployment in virtual environment
- Ideal to support
 - Proof of Concept lab
 - New service configuration/operation preparation
 - SW release validation for an actual deployment
 - Training lab for operational team
 - Troubleshoot environment for a real network issue
- CAPEX or OPEX reduction for lab
- Quick turn around when lab network scale is required

Service Agility: Bring up a new service in a POP



Key takeaways

- Virtualized technology: the gate to new revenue (new services, new locations, expanded footprint).
- non-Virtualized technology: the gate to scalability and efficiency.
- What is more sexy?
 - You need both.
- Benefits of virtualization are way beyond what it seems at first sight:
 - Flexibility, agility, lower entry barrier for new services and capabilities.
- Virtualization requires a transformation of the organization.

FINAL DISCLAIMER

- 1. We have discussed here about “**virtualization over x86**”. Virtualization is a broader term with many other technical manifestations and applications.
- 2. Virtualization: **YES**. Juniper fully supports it and embraces it.
- 3. **Juniper portfolio** of Virtualized Network Functions **IS** the industry **BROADEST**:
 - vCPE, vPE, vBNG, vLNS, vRR, vCGNAT, vCDN, vFirewall, vIPS, vUTM, vRE, Contrail network virtualization, NFVO.
- 4. We believe it is important to **CAREFULLY** analyze **why, where and how** virtualization is used.
 - **It is a tool** and can be as positive as **harmful if not properly applied**.
- 5. The analysis must be done on the **SPECIFIC CONTEXT** of the customer.

Gracias!

Q & A
